

GETTING TO YES ROGER FISHER%0A

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Getting to Yes has helped millions of people learn a better way to negotiate. One of the primary business texts of the modern era, it is based on the work of the Harvard Negotiation Project, a group that deals with all levels of negotiation and conflict resolution.

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Getting to Yes Negotiating an agreement without giving in

"Getting to yes" bietet konkrete Tipps an, um besser Verhandlungen zu führen. Das Ziel der Buches ist nicht, "dirty tricks" zu lernen oder wie man den Verhandlungspartner über den Tisch ziehen könnte, sondern wie man die Kommunikation bessern kann.

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Getting To Yes Summary provides a free book summary, key takeaways, review, top quotes, author biography and other vital points of Roger Fisher, William Ury and Bruce M. Patton's book.

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GETTING TO YES By Roger Fisher EXPLAINED

Here is a video on Getting To Yes by Roger Fisher and William Ury explained in animation. This video will help you become a more effective negotiator.

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Six Guidelines for Getting to Yes PON Program on

In their revolutionary book Getting to Yes: Negotiating Agreement Without Giving In (Penguin, 3rd edition, 2011), Roger Fisher, William Ury, and Bruce Patton introduced the world to the possibilities of mutual-gains negotiation, or integrative negotiation.

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Getting To Yes Prader Willi Syndrome Association

Getting To Yes Negotiating Agreement Without Giving In By Roger Fisher and William Ury . I. Don't Bargain Over Positions Any method of negotiation may be fairly judged by three criteria:

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